



OFFICE SUPPLIES/EQUIPMENT & CAPITAL EQUIPMENT

“Asbury Heights has been using The Burrows Company for capital purchases, medical supplies and textiles. The savings have been extensive for the products that we purchase. Even the smallest of facilities can take advantage of this program by committing to certain overall purchase volumes. Being a member of FBN also allows us to access a variety of contracts through Premier GPO. One of our primary suppliers, CDW, has allowed us to save thousands of dollars on our IT purchases. We also have online access to all of the contracts, which helps expedite our purchasing decisions.”

~Mark A. Tkach
Director, Materials Management and Management Information Systems
Asbury Heights

Office equipment issues—particularly those involving a computer or telephone network—are frequently both urgent and costly. Through our partnership with Office Max, **we guarantee our members at least 10% savings** on core office supplies and equipment and capital equipment during the first year, and savings of at least 3% during the second and third years.

BENEFITS:

- Contract prices in retail stores
- Printing services
- Desktop delivery
- Next day delivery
- “Will call” window
- Courier service
- Conversion incentive for new customers

OUR NATIONAL VENDORS INCLUDE:

- 3M
- CDW
- Gateway
- HP
- Lanier
- Verizon
- Xerox

CAPITAL EQUIPMENT

Premier offers many vendors in a variety of categories so members can choose the vendors and products that best fit their needs.

Multiple Information Technology contracts exist for information systems, improved communication, computer solutions, document management and wireless networks.

Capital Equipment agreements include items such as:

- Furniture
- Corporate financing
- Beds
- Flooring
- Textiles
- Wall coverings
- Paint
- Concrete
- Televisions and equipment
- Rehab equipment
- Heating, ventilation and air conditioning
- Car rental

OUR SERVICES INCLUDE:

Pharmacy • Food, Nutritional Supplements & Dietary Management • Organizational Learning • Medical Supplies & Equipment • Insurance Programs • Office Supplies/Equipment & Capital Equipment • Housekeeping, Maintenance & Facilities

The Faith-Based Network is a business alliance of faith-affiliated, long-term care facilities in Western Pennsylvania that work collaboratively to create high-value business solutions.



FOR MORE INFORMATION

*Learn how much you could
save on office supplies/
equipment and capital
equipment with an FBN
membership. Call today for
a free Value Assessment.*

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